



CANADIAN FERTILIZER INSTITUTE  
INSTITUT CANADIEN DES ENGRAIS

## CANADIAN FERTILIZER INFORMATION SYSTEM

### Retail Sales Statistics Fertilizer Year Ended June 30th, 2005 (Metric Tonnes)

FERTILIZER MATERIAL	BRITISH COLUMBIA	ALBERTA [Incl. Peace River BC]	SASKATCH- EWAN	MANITOBA	Total Western Canada	ONTARIO	QUEBEC	ATLANTIC	TOTAL
<b>NITROGEN</b>									
Urea	27499	480,043	540,523	200,799	1,248,864	178262	83663	11,220	<b>1,522,009</b>
Ammonium Sulphate	10417	148,178	135,712	60,436	354,743	9412	6759	6,224	<b>377,138</b>
Ammonium Nitrate	5706	62,149	13,902	9,222	90,979	16498	80072	37,550	<b>225,099</b>
Anhydrous Ammonia	2125	143,625	173,662	112,442	431,854	11891	5249	-	<b>448,994</b>
Nitrogen Solution	1552	27,882	224,013	134,699	388,146	112878	49301	-	<b>550,325</b>
									-
<b>TOTAL NITROGEN</b>	<b>47,299</b>	<b>861,877</b>	<b>1,087,812</b>	<b>517,598</b>	<b>2,514,586</b>	<b>328,941</b>	<b>225,044</b>	<b>54,994</b>	<b>3,123,565</b>
<b>PHOSPHATE</b>									
Monoammonium Phosphate	17,939	302,417	404,248	189,468	914,072	95387	15164	2,895	1,027,518
Ammonium Polyphosphate	1,490	10,429	42,859	23,078	77,856	1733	61519	-	141,108
<b>TOTAL PHOSPHATE</b>	<b>19,429</b>	<b>312,846</b>	<b>447,107</b>	<b>212,546</b>	<b>991,928</b>	<b>97,120</b>	<b>76,683</b>	<b>2,895</b>	<b>1,168,626</b>
<b>POTASH</b>									
Muriate of Potash	10,795	106,545	60,195	77,291	254,826	151,418	86,061	38,816	531,121
<b>OTHER FERTILIZER MATERIALS</b>	<b>6,187</b>	<b>21,166</b>	<b>41,261</b>	<b>32,312</b>	<b>100,926</b>	<b>47,828</b>	<b>20,251</b>	<b>62,785</b>	<b>231,790</b>
<b>TOTAL FERTILIZER MATERIALS</b>	<b>83,710</b>	<b>1,302,434</b>	<b>1,636,375</b>	<b>839,747</b>	<b>3,862,266</b>	<b>625,307</b>	<b>408,039</b>	<b>159,490</b>	<b>5,055,102</b>

Other Fertilizer Materials includes phosphate and sulphur solutions, mixed fertilizer materials and elemental sulphur fertilizers

Source: CFI, AFI and QFMA



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Retail Sales Statistics  
Fertilizer Year ended June 30th, 2004  
(Metric Tonnes)

FERTILIZER MATERIAL	BRITISH COLUMBIA	ALBERTA [Incl. Peace River BC]	SASKATCH- EWAN	MANITOBA	Total Western Canada	ONTARIO	QUEBEC	ATLANTIC	TOTAL
<b><u>NITROGEN</u></b>									
Urea	30,983	473,125	532,348	189,188	1,225,644	206,955	82,504	8,430	1,523,533
Ammonium Sulphate	6,679	151,210	130,096	73,758	361,743	15,338	6,294	6,154	389,529
Ammonium Nitrate	4,444	72,049	15,572	17,243	109,308	16,795	85,049	47,082	258,234
Anhydrous Ammonia	3,419	163,842	198,340	163,536	529,137	20,949	5,744	-	555,830
Nitrogen Solution	1,579	25,502	223,260	150,882	401,223	94,218	48,659	-	544,100
<b>TOTAL NITROGEN</b>	<b>47,104</b>	<b>885,728</b>	<b>1,099,616</b>	<b>594,607</b>	<b>2,627,055</b>	<b>354,255</b>	<b>228,250</b>	<b>61,666</b>	<b>3,271,226</b>
<b><u>PHOSPHATE</u></b>									
Monoammonium Phosphate	15,264	328,777	425,804	220,604	990,449	109,826	14,195	3,299	1,117,769
Ammonium Polyphosphate	1,227	10,639	46,188	24,757	82,811	40,512	63,015	-	186,338
<b>TOTAL PHOSPHATE</b>	<b>16,491</b>	<b>339,416</b>	<b>471,992</b>	<b>245,361</b>	<b>1,073,260</b>	<b>150,338</b>	<b>77,210</b>	<b>3,299</b>	<b>1,304,107</b>
<b><u>POTASH</u></b>									
Muriate of Potash	11,218	100,620	70,378	72,726	254,942	181,550	89,666	41,335	567,493
<b>OTHER FERTILIZER MATERIALS</b>	<b>6,483</b>	<b>14,747</b>	<b>47,030</b>	<b>30,468</b>	<b>98,728</b>	<b>9,049</b>	<b>22,122</b>	<b>65,450</b>	<b>195,349</b>
<b>TOTAL FERTILIZER MATERIALS</b>	<b>81,296</b>	<b>1,340,511</b>	<b>1,689,016</b>	<b>943,162</b>	<b>4,053,985</b>	<b>695,192</b>	<b>417,248</b>	<b>171,750</b>	<b>5,338,175</b>

Other Fertilizer Materials includes phosphate and sulphur solutions, mixed fertilizer materials and elemental sulphur fertilizers

Source: CFI, AFI and QFMA



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## CANADIAN FERTILIZER INFORMATION SYSTEM

### Retail Sales Statistics Fertilizer Year Ended June 30th 2005 and 2004 (Metric Tonnes)

NUTRIENT	BRITISH COLUMBIA	ALBERTA [Incl. Peace River BC]	SASKATCH- EWAN	MANITOBA	Total Western Canada	ONTARIO	QUEBEC	ATLANTIC	TOTAL
<b>NITROGEN</b>									
2005	21,332	432,847	540,618	264,500	1,259,297	145,803	95,961	38,389	1,539,450
2004	22,451	452,843	559,042	315,366	1,349,702	171,765	97,197	40,876	1,659,540
Percent change	-5.0%	-4.4%	-3.3%	-16.1%	-6.7%	-15.1%	-1.3%	-6.1%	
<b>PHOSPHATE</b>									
2005	10,213	161,052	224,600	106,600	502,465	55,843	37,995	14,033	610,336
2004	8,750	174,425	236,570	123,381	543,126	80,368	38,374	14,572	676,440
Percent change	16.7%	-7.7%	-5.1%	-13.6%	-7.5%	-30.5%	-10.0%	-3.7%	
<b>POTASH</b>									
2005	7,864	66,108	36,942	48,168	159,082	101,576	45,989	24,933	331,580
2004	8,132	61,400	43,033	44,774	157,339	117,975	47,851	26,503	349,668
Percent change	-3.3%	7.7%	-14.2%	7.6%	1.1%	-13.9%	-4.1%	-5.9%	
<b>SULPHUR</b>									
2005	3,839	41,800	43,317	22,386	111,342	8,949	-	2,749	123,040
2004	3,139	44,851	47,231	25,284	120,505	10,101	-	2,766	133,372
Percent change	22.3%	-6.8%	-8.3%	-11.5%	-7.6%	-11.4%	n/a	-0.6%	



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## CANADIAN FERTILIZER INFORMATION SYSTEM

### Retail Sales Statistics Fertilizer Year Ended June 30th 2004 and 2003 (Metric Tonnes)

NUTRIENT	BRITISH COLUMBIA	ALBERTA [Incl. Peace River BC]	SASKATCH- EWAN	MANITOBA	Total Western Canada	ONTARIO	QUEBEC	ATLANTIC	TOTAL
<b>NITROGEN</b>									
2004	22,384	452,843	559,042	315,366	1,349,635	170,170	96,132	33,975	1,649,912
2003	21,907	420,347	564,194	333,866	1,340,314	173,013	95,354	34,307	1,642,988
Percent change	2.2%	7.7%	-0.9%	-5.5%	0.7%	-1.6%	0.8%	-1.0%	0.4%
<b>PHOSPHATE</b>									
2004	8,750	174,425	236,570	123,381	543,126	80,368	36,658	25,663	685,815
2003	7,736	155,750	235,318	128,209	527,013	63,797	39,104	26,381	656,295
Percent change	13.1%	12.0%	0.5%	-3.8%	3.1%	26.0%	-6.3%	-2.8%	4.5%
<b>POTASH</b>									
2004	8,132	61,400	43,033	44,774	157,339	117,975	47,852	26,615	349,781
2003	6,877	58,023	37,447	48,812	151,159	107,671	50,001	27,083	335,914
Percent change	18.2%	5.8%	14.9%	-8.3%	4.1%	9.6%	-4.3%	-1.7%	4.1%
<b>SULPHUR</b>									
2004	3,063	44,851	47,231	25,284	120,429	10,101	-	2,878	133,408
2003	3,335	38,402	52,487	28,204	122,428	9,474	-	2,549	134,451
Percent change	-8.2%	16.8%	-10.0%	-10.4%	-1.6%	6.6%		13	-0.08%

Source: CFI, AFI and QFMA